

To Review Panel,

I am a licensed Real Estate Agent by the name of Carl Patrick Hedman-licence number: 20034925 and, would like to pass on my comments re same.

In earlier times: I did the basic and specialist course conducted by the REI (NSW) to obtain my licence whilst also working in the industry as a salesman. I did a further 4 years course at Tafe called- The Commonwealth Institute Of Valuers which together enabled me to hold various positions within the industry between 1965 to 1995. I let my licences lapse after LJHooker International (NSW) went into liquidation where I'd been working in their industrial division.

Conclusion: Having decided to restore my agent's licence, I found myself back at Tafe with a number of others doing a 6 month course which I can only describe as a Tragedy waiting to happen?

NO experience in most cases, scant knowledge or market awareness, no apprenticeship could only result in pure "guesswork" which might follow in most cases. NOT joking.

In 2009: I read about the introduction of HOME REPORTS in the Scottish property market which could introduce a crucial element of transparency previously missing.

In general terms a buyer takes comfort in the fact you can have a survey, gain planning info, have a real valuation to look at before you even see a property which help to establish a proper market value.

Regards,

Carl Patrick Hedman